

VIBE A



## OUR PURPOSE

We enhance the competitive advantages of companies to foster business opportunities both in Italy and internationally, thereby contributing to shared social well-being.



## OUR MISSION

We aim to become a globally recognized leader in industrial compliance services for plant and infrastructure builders, as well as manufacturing companies.

## OUR VISION

We are committed to being at the forefront of supporting the development of new technologies and human capital in the transition to sustainable energy.

# Services Lines



## Supply Chain Management

We guide our clients in establishing a sustainable supply chain that focuses on Environmental, Social, and Governance targets, thereby enhancing their competitive advantage and reducing costs through efficient and effective processes that add value for customers.



## Business Development

We guide our clients towards internationalization processes, leading the expansion of their business abroad with customized feasibility studies, research of new market opportunities. We support their growth by entering into new markets and/or M&A processes.



## Engineering Services

We offer engineering services supporting our client with a multidiscipline, qualified engineering team that can evaluate, compare and rate different technologies in the hydrogen value chain.

# Supply Chain Management



## Main Services:

1. Vendor search/selection
2. Vendor audit
3. Vendor Qualification
4. Due Diligence
5. ESG Audit
6. Inspection



# Business Development

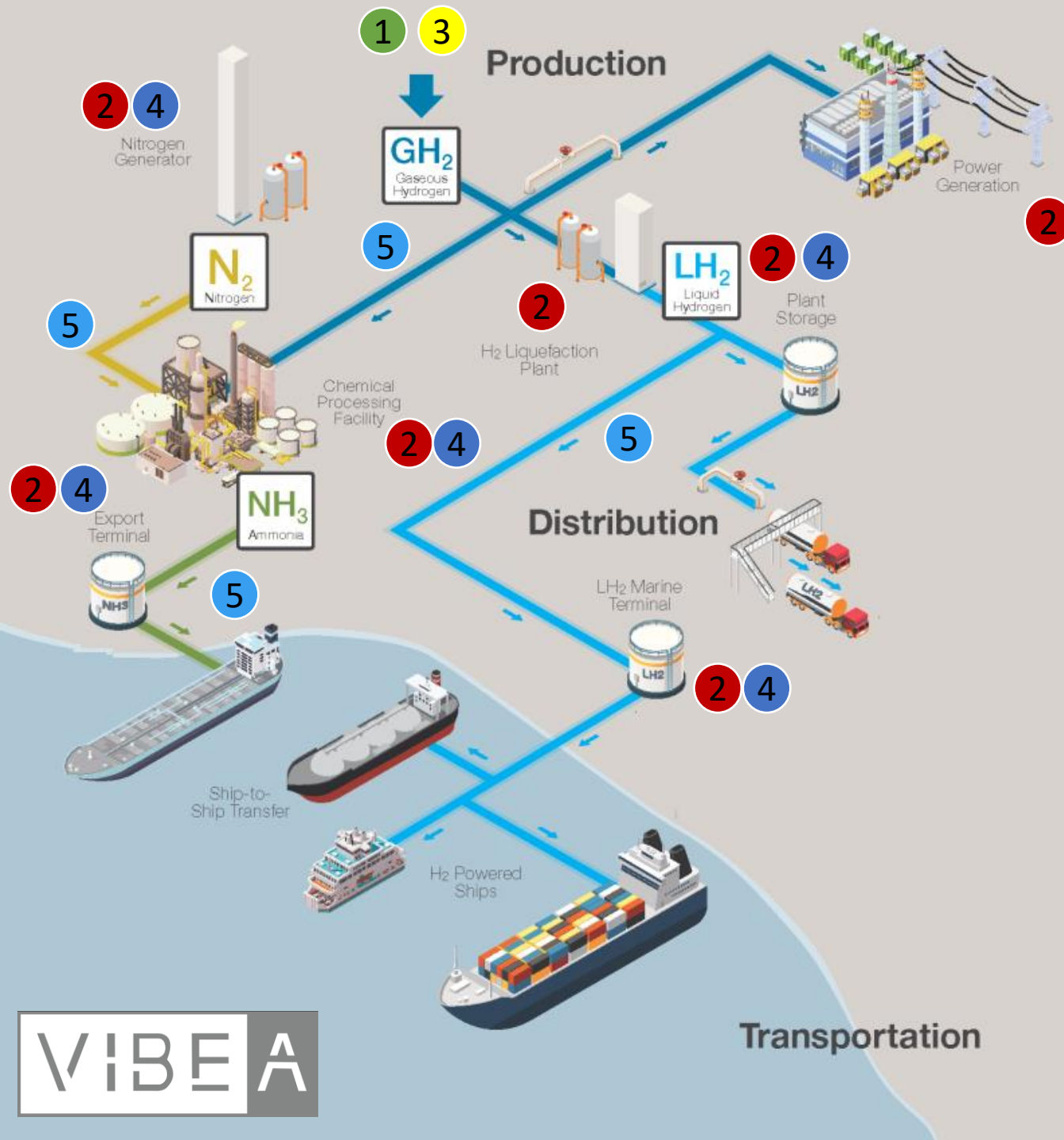


## Main Services

1. Company internationalization support
2. Founds Scouting
3. Feasibility studies
4. Market Research
5. Market Strategy Design
6. M&A processes



# Engineering Services



- 1 • Renewable energy design
- 2 • Energy demand analysis  
• Power quality requirements  
• Electrical design
- 3 • Power conversion design  
• Hybrid system design (H<sub>2</sub> + BESS)  
• On-Grid/Off-grid (RES) coupling with electrolysers  
• Hydrogen plant due-diligence  
• Hydrogen generator due-diligence  
• FMEA evaluation hydrogen generator
- 4 • Compression stations design  
• Expansion systems design  
• Storage systems design  
• Thermodynamic processes design
- 5 • Material engineer  
• Welding engineering  
• Anticorrosion engineering

## Value Proposition

We support our client with a multidiscipline, qualified engineering team that can evaluate, compare, and rate different technologies in the hydrogen value chain. We can design and write specifications and assist clients in developing any project phase.